

Terms and Conditions

B2B Cooperation
Last updated: 10.06.2026

By booking, the customer confirms having read and accepted these terms and conditions.

1. Booking and Cooperation

In B2B cooperation, I act as an external guide for the operator. The operator is responsible for customer contact, booking, transport, equipment, and logistics. I provide guiding services as agreed.

2. Payment, Invoicing and Deposit

- I invoice the operator after the tour has been completed, unless otherwise agreed in writing.
- Payment terms: 8–14 days from invoice date.
- Late payments may incur reminder fees and interest according to applicable regulations.

Deposit for external operators outside the country

External operators based outside of Greenland are required to pay a deposit when entering into an agreement. The deposit amounts to 25–50% of the total price, unless otherwise agreed in writing.

The agreement is not considered confirmed until the deposit has been received. The remaining balance will be invoiced after the tour has been completed.

3. Cancellation by the Operator

If the operator cancels a tour where I am booked as an external guide, the following applies unless otherwise agreed in writing:

- Cancellation more than 72 hours before start: no payment
- Cancellation 48–72 hours before start: 50% of the guiding fee is invoiced
- Cancellation less than 48 hours before start: 100% of the guiding fee is invoiced
- No-show: full fee is invoiced

Force majeure rules apply separately.

4. Safety and Responsibility

I am responsible for my professional conduct, safety assessments, and instructions.

The operator is responsible for vessels, vehicles, equipment, technical conditions, customer insurance, and logistics.

Personal injuries for all types of tours and activities

I am not responsible for any form of personal injury, accident, or incident during any type of tour or activity, including but not limited to falls, slips, trips, loss of balance, misuse of equipment, or any situation arising from the customer's own actions, lack of attention, physical ability, or choice of equipment.

This applies to all types of tours and activities, including hiking, boat tours, snowmobile tours, sightseeing, outdoor activities, nature experiences, and any other guided or non-guided activity.

Activities take place in natural terrain that may be uneven, slippery, steep, unpredictable, or affected by weather and natural conditions. Customers participate at their own risk.

The operator is responsible for informing their customers of this.

5. Changes and Force Majeure

I and the operator may change or cancel tours due to circumstances beyond our control, including weather, ice conditions, technical issues, safety assessments, or government requirements. No compensation is provided in cases of force majeure.

6. Insurance and Liability Distribution

- I am responsible for my own professional liability insurance.
- The operator is responsible for operational, transport, and customer insurance.
- I am not responsible for damages related to the operator's equipment, transport, or personnel.
- I am not responsible for customers lacking proper insurance coverage.

7. Limitation of Liability

To the extent permitted by law, I disclaim liability for:

- indirect losses
- operational losses
- delays
- cancellations caused by the operator or third parties

I am only liable for damages caused by gross negligence on my part.

8. Prices

Prices are determined based on the nature, responsibility, and duration of the assignment. Price changes will be notified at least 14 days in advance unless otherwise agreed.

9. Governing Law

Any dispute between the parties shall be governed by Greenlandic law (excluding its conflict-of-law rules) and shall be settled before the Court of Greenland.